GATHERING WATERS CONSERVANCY

cross*currents*

A NEWSLETTER TO SERVE THE LAND TRUST COMMUNITY OF WISCONSIN

FALL 2003

Gathering Waters Conservancy Celebrates Wisconsin's Leaders in Conservation!

Gathering Waters Conservancy hosted our first annual Land Conservation Leadership Awards Celebration, September 25, 2003 at Monona Terrace in Madison, Wisconsin. The celebration was a huge success, attended by over 200 people, including representatives from over 15 land trusts. We honored leaders across the state for the outstanding work they have done to preserve Wisconsin's natural resources.

Governor James Doyle gave the keynote address as he accepted the Harold "Bud" Jordahl Stewardship award for his efforts to save the Knowles-Nelson Stewardship Fund. "Protecting our natural resources is a job too big – and too important – for just one entity to carry out. I am pleased to work as partners with Wisconsin's land trusts and local governments to ensure that the natural places that make Wisconsin so special are preserved for our children and our grandchildren to enjoy."

Alderman Don Dorsan (Policy Maker of the Year), Barbara Frank (Conservationist of the Year) and Bayfield Regional Conservancy (Land Trust of the Year), accepted awards for their innovative and exciting work.

Alderman Dorsan has worked in the City of Franklin to educate his constituents about conservation options and further conservation efforts. He was instrumental in a 70-acre purchase at Victory Creek for The Conservation Fund, originally platted for 125 houses.

Barbara Frank has spent a lifetime committed to conservation in the LaCrosse area. She has helped found several organizations, including the Mississippi Valley Conservancy. This year, she is donating the last of her family land to the LaCrosse Blufflands Protection Program. Bayfield Regional Conservancy has developed a unique partnership with the Town of Bayfield to create a Purchase of Development Rights program. This is a critical tool to help save the orchards and farmland so important to the region. This year, the first two orchards and farms will be protected.

Congratulations to all of our award recipients. Their work is truly inspirational—they are making a difference in their communities and on Wisconsin's landscape.

When the Stewardship Program was threatened in the budget, Gathering Waters and the state's land trusts stood together with me to protect Stewardship and make sure that Wisconsin citizens understood what was at risk. Because of their leadership and the public response, we were able to successfully defend Stewardship. I need to thank all of the citizens and conservation groups who stood with me to preserve Wisconsin's conservation heritage for our children and grandchildren.

– Governor James Doyle, September 25, 2003

Bud Jordahl and Vicki Elkin present Governor James Doyle with the first Harold "Bud" Jordahl Stewardship Award.



Land Conservation Leadership Award Recipients

Land Trust of the Year: Bayfield Regional Conservancy Conservationist of the Year: Barbara Frank, LaCrosse Policy Maker of the Year: Alderman Don Dorsan, Franklin Harold "Bud" Jordahl Stewardship Award: Governor James Doyle

Gathering Waters Conservancy's

mission is to help the people and communities of Wisconsin protect their land and water resources by strengthening the state's land trust movement. As a statewide coalition and service center for Wisconsin's growing land trust community, Gathering Waters' goals are to increase the professionalism and build the capacity of the state's private, non-profit conservation organizations through technical assistance, training and continuing education.

CrossCurrents is published by Gathering Waters Conservancy.

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Help Us Spread the Word



OHN URBAN

Gathering Waters Conservancy is pleased to announce the publication of *In Their Own Words*—a collection of 25 personal stories of protecting land by Wisconsin landowners.

Thanks to the thoughtful dedication of these and hundreds of other individual landowners, over 100,000 acres of natural areas, forests, trails, prairies, wild lakes and other open spaces throughout Wisconsin are permanently protected by land trusts. Grounded in a love for their land, these landowners have shown remarkable vision and commitment by placing their properties in the care of their local land trusts.

While land trusts can provide interested landowners with information about easements and other conservation options, only landowners themselves can articulate the motivations and emotions involved in ensuring that their property is protected forever.

To better convey this more personal perspective, we asked landowners from around the state who have already committed their land or an easement to a land trust—to share their stories and dreams. What resulted was an outpouring of inspirational essays, poems, photographs and interviews from these remarkable people.

Our goal now is to share these stories with the tens of thousands of other landowners who have yet to learn that they too can choose preservation over development. They can have a say in the future of their land beyond simply hoping that others will be as good of stewards as they have been.

Please help us spread the word—share *In Their Own Words* with your family, friends and neighbors and let us know of individuals who should receive a copy. With your help, land trusts can protect Wisconsin's most precious resource—the land itself. —Vicki Elkin

In Their Own Words would not have been possible without the generosity and support of many. Gathering Waters Conservancy thanks all of the landowners who shared their stories and to the individual sponsors and WebCrafters for making the printing of *In Their Own Words* possible.



Finally, we extend a special thank you to volunteer Jeff Strobel for designing In Their Own Words. The publication has exceeded all of our expectations and will hopefully inspire others to choose conservation.

Please contact Gathering Waters Conservancy at (608) 251-9131 if you would like to obtain a copy of In Their Own Words. (\$3—1 copy; \$5—2 copies; \$10—5 copies)

Thank You To:

- · John Lhost for donating his time to Gathering Waters' attorney training
- · Quarles & Brady for donating meeting space for the attorney training
- Dana Chabot for accounting assistance
- Tom, Katherine, Julie, Dan, Ann & Kaitlin Bier for stuffing envelopes
- Scott Froehlke for hosting our July board meeting and a wonderful party
- Milwaukee Public Library and Art Harrington for hosting the October board meeting

A special thank you to Alliant Energy for generously committing to print CrossCurrents. We appreciate their donation.

Welcome New Board Members

Gathering Waters Conservancy would like to welcome three new members to our Board of Directors.

Arthur Harrington has prac-

ticed environmental law for

two decades. He is the inaugural

past chair of the Environmental

Law Section of the State Bar of

Wisconsin and a past president of

the Milwaukee Bar Association.

Art has previously served on

the board of the Ozaukee Wash-

ington Land Trust and is the Pre-

sident of the Milwaukee Public

works for the Wisconsin Chapter of The Nature Con-

servancy in the land protection

department. She has worked

for several non-profit organiza-

tions, including the national

office of the Sierra Club. Trish

and her husband, Jonathan Ela,

own property in Door County

and enjoy traveling, gardening

Thomas "Tuck" Mallery is a

partner at Mallery & Zimmerman

in Wausau who specializes in

real estate law. In 1985, he was a

founding member of the Lake-

land Conservancy and serves as

its President. He has been on

the Board of the North Central

Conservancy Trust since its

inception and has drafted

and bird watching.

Patricia Stocking currently

Library board.



Arthur Harrington



Patricia Stocking



Thomas "Tuck" Mallery

numerous conservation easements. Tuck is semiretired, spending time on conservation issues and is an avid bird hunter.

We're thrilled to have Art, Trish, and Tuck aboard!

Welcome New Staff

Matt Nolan joins Gathering Waters staff as a part-time Program Assistant. He recently graduated from the University of Wisconsin-Madison with a degree in Biological Aspects of Conservation. He is a member of the Madison-based A cappella quartet BC3.

Tuyet Nguyen, finishing her Education degree from the University of Wisconsin-Madison, is working as a Development Assistant for Gathering Waters through the federal work study program. She will be assisting Phil Kerckhoff with membership recruitment.

We're excited to have Matt and Tuyet on staff!

A Fond Farewell

DJ Freeman of Wausau has been a Gathering Waters Conservancy Board Member for the past 5 years. He has dedicated countless hours to the conservation cause in Wisconsin and to Gathering Waters Conservancy and its state wide land trust affiliates. DJ founded and served as President for the North Central Conservancy Trust in addition to donating an easement on his property. His commitment to protecting Wisconsin's natural resources is inspiring and we greatly appreciate his service.

Best of luck to **David Clutter**, Gathering Waters Conservancy's Project Coordinator for the Lake Michigan Shorelands Alliance. Dave's efforts have helped create an exciting new collaboration which is sure to further conservation efforts in the Lake Michigan basin. Dave has taken a job with The Conservation Fund in Milwaukee and while we'll miss him around the office, we look forward to working with him in his new position. Thanks, Dave, for all your hard work!

New Board Officers

Gathering Waters Conservancy would like to welcome our new board officers, Joan Ziegler, President; Lew Posekany, Vice-President; Chuck Haubrich, Treasurer; Roger Rickard, Secretary.



Matt Nolan



Tuyet Nguyen

Thank You

A special thanks to Harold "Bud" Jordahl, Gathering Waters Conservancy's outgoing Board President. Bud's leadership has been invaluable to our organization and we thank him for serving as President for the past three years. We're pleased he will be remaining an active member of the Board. Thank you, Bud!

Thank you to **Noah Wollenburg**, our fantastic volunteer for the summer! Noah helped monitor easements and update educational materials. Noah is finishing his degree at the University of Wisconsin—Madison. We appreciate all his work and hope that he will be back!

Attorney Training Workshop

In April, Attorneys John Lhost and Bill O'Connor led Private Land Conservation: *A CLE Workshop* for attorneys. The workshop provided information on conserving private lands through estate planning and easements, and included some lively discussion among presenters and participants. Quarles & Brady LLP of Milwaukee donated a conference room and refreshments for the seminar, as well as John Lhost's time. One participant was delighted to report that "today, I was engaged, I learned a lot and I actually took notes! The seminar was very, very helpful...and, well, generally invigorating."

The materials from the seminar are bound and available from GWC for \$12.50.

Negotiations Training

Participants learned how to negotiate successfully, while considering all parties' interests and perspectives, as Linda Boorman of The Nature Conservancy and Pam Phelan of the WI-DNR demonstrate here. Gathering Waters Conservancy, the Land Trust Alliance and the Wisconsin DNR collaborated on a Mutual Gains Negotiations workshop in September. The 2day course was led by trainers from the Consensus Building Institute, and also included an "Ask an Attorney" session with Renay Leone, GWC Board member and Conservation Fund attorney.

Natural Areas Conference

The Natural Areas Conference was welcomed back to Wisconsin on September 24-27 at the Monona Terrace. Wisconsin's Wyalusing State Park was the location of the first Natural Areas Workshop in 1974. The WI-DNR's Endangered Resources Program coordinated and co-hosted this year's conference, and Gathering Waters Conservancy was a sponsor.

This year's theme, *Defining a Natural Areas Land Ethic*, attracted over 600 participants nationally and internationally, and featured speakers such as Madison's Mayor Dave Cieslewicz, former U.S. Forest Service Chief Michael Dombeck and Nina Leopold Bradley. Former GWC employee Dave Clutter gave a presentation on the Lake Michigan Shorelands Alliance and Karen Bassler, GWC Program Director, coordinated the conference's silent auction, which raised nearly \$8000 for the Natural Areas Association.

Farming with the Wild

Dan Imhoff, author of *Farming with the Wild* and co-founder of the Wild Farm Alliance, was in Madison on October 9th for a presentation of his book and roundtable discussion on conservation and sustainable agriculture. Michelle Miller of UW's Center for Integrated Agricultural Systems, Carla Wright of Savanna Hill Farm and

Karen Bassler spent a month of emails and phone calls setting up the event, and only met face-to-face the morning of the event for coffee and pastries with the author



and others at Vandewalle & Associates' beautiful conference room. The evening presentation and roundtable was attended by 75 farmers, conservationists, and students, who participated in active discussions of current projects and possible future partnerships.

Smart Growth Workshop

Gathering Waters Conservancy helped plan a workshop in Ashland on "Considering Natural Resources in Community Planning," part of the 3-day Lake Superior Water and Land Symposium. The workshop was designed for municipal officials, planners and land use teams engaged in comprehensive planning. Thanks to the support and hard work of many, Gathering Waters Conservancy continues to grow—taking on new challenges and achieving greater results. This past year was our most productive and successful yet!

Innovative Conservation Programs

Partners in Preservation

Gathering Waters Conservancy launched Partners in Preservation, an innovative approach to strengthening land trusts and conserving land on a regional basis.

The pilot, the Lake Michigan Shorelands Alliance, involves eight land trusts from Door County to the Illinois border. This partnership has two complementary goals: to build the capacity of each participating land trust while working collaboratively to protect high quality natural areas and open spaces in the Lake Michigan Basin.

Organizational Assessments

Gathering Waters Conservancy has created a simple and effective process to help land trusts evaluate their organizational strengths and weaknesses and identify areas for growth and improvement. The result is an action plan, specifically tailored to each organization, to help guide their development. Last year, Gathering Waters Conservancy led eight land trusts through this process.

County Conservation Coalitions

Gathering Waters Conservancy helped start six "County Conservation Coalitions" in Southeastern Wisconsin. These broad-based coalitions represent land trusts, government officials, environmental organizations and others concerned about land use and preserving open space on a county-wide basis.

For example, the Milwaukee County Conservation Coalition (MC3) is advocating for a County Parks Department and working to protect Potters Woods, Honey Creek Parkway, Seminary Woods and a newlydiscovered remnant prairie in Franklin. MC3 includes over 80 individuals representing 40 different organizations.

Policy Work

Land Trust Policy Network

This year, Gathering Waters Conservancy launched the Land Trust Policy Network, a coalition of over 40 land trust representatives working on policy issues and educating lawmakers. This group played a critical role in the fight to save the Knowles-Nelson Stewardship Fund and has helped Gathering Waters Conservancy increase our presence at the State Capitol.

Saving the Stewardship Fund

Gathering Waters Conservancy led the fight against the Wisconsin Legislature's attempt to cut \$246 million from the Warren Knowles-Gaylord Nelson Stewardship Fund. The support and activism of the land trust community and our other conservation partners was invaluable. Together, we preserved full-funding, saving a critical resource for land trusts to carry out their work.

Educating and Empowering

Educating

Gathering Waters Conservancy continues to provide landowners with information on options for preserving private lands. Through our up-to-date outreach materials, personal contacts and training opportunities, we are getting the word out that land conservation



GATHERING WATERS 2003 ANNUAL REPORT

Gathering Waters Conservancy continues to provide one-on-one organizational consulting and offer a variety of training opportunities for land trusts and other audiences. This past year Gathering Waters Conservancy:

- Led the boards and staff of four land trusts through an extensive Strategic Planning process.
- Facilitated Site Conservation Plans for the Northeast Wisconsin Land Trust's Little Wolf River Headwaters Project and the Kenosha Racine Land Trust's Upper Des Plaines River Project.
- Held our fourth Annual Retreat for land trust staff to network, exchange ideas and "recharge batteries."
- Organized a Leadership Workshop for land trust board members and executive directors.
- Co-hosted a training session for land trusts and other concerned citizens on how to participate in the Smart Growth Planning process.
- Held two day-long seminars for land trusts on how to Diversify Funding through major donors.
- Offered two hands-on Public Speaking workshops to help land trust staff and board members hone their message and better communicate their mission.

Stay tuned for details about upcoming events!

is a realistic alternative to land development. Gathering Waters Conservancy gave numerous presentations to local governments, landowner associations, conservation

professionals and citizen groups this year. In addition, we individually advised 100 landowners on how to protect their land by working with a land trust.

Training

Working with leading conservation lawyers, we provided accredited training to 30 attorneys and 250 financial planners on land trusts, conservation easements and the tax advantages of conserving private lands.

Sharing and Celebrating Conservation Success

Outreach

In the past year, we have increased our outreach efforts, resulting in extensive media coverage of Gathering Waters Conservancy and the work of land trusts. This included appearances on Wisconsin Public Radio and Public Television, as well as articles in almost every major newspaper in the state.

More specifically, Gathering Waters Conservancy worked with local land trusts to generate over 25 newspaper editorials supporting full funding for the Knowles-Nelson Stewardship Fund. Many of these editorials highlighted the impressive work of Wisconsin's land trusts.

5	,		
ASSETS			
Current Assets			
Checking/Savi	ngs		\$170,299.26
Accounts Rece	eivable		\$21,136.00
Prepaid Expen	ses		\$8,472.65
Board Restrict	ed Easement Endowmer	nt	\$42,504.79
Total Current Assets	S		\$242,412.70
Fixed Assets			\$11,034.00
TOTAL ASSETS			\$253,446.70
LIABILITIES & EQUITY			
Current Liabilities			
Accounts Paya	ble		\$1,772.76
Accrued payro	bll		\$7,057.00
Deferred rever	nue		\$13,000.00
Total Current Liabil	ities		\$21,829.76
Equity			
Net Assets			\$248,123.27
Net Income			\$(16,506.33)
Total Equity			\$231,616.94
TOTAL LIABILITIES & EC	UITY		\$253,446.70

Gathering Waters Conservancy Balance Sheet June 30, 2003

Growing Gathering Waters Conservancy

Board Development

Five new members joined Gathering Waters Conservancy's Board of Directors, increasing the Board's vitality with a wealth of experience, talent and interests.

- Darrell Bazzell, Madison
- Art Harrington, Milwaukee
- Renay Leone, Excelsior, Minnesota
- Lew Posekany, Verona
- Patricia Stocking, Madison/Door County

Membership

Gathering Waters Conservancy recruited 250 new members to join in supporting our programs and operations. Our matching gift campaign was led by generous contributions from the Board, who contributed over \$20,000 to match new donations.

Adding to our staff

This past year, we have added two new staff members to our team—Phil Kerckhoff, Director of Development and Communications, and Sara DeKok, Program Assistant.

In addition, Gathering Waters Conservancy continues to recruit and rely on an incredibly talented group of volunteers, including Dana Chabot, Jeff Strobel, and Noah Wollenburg.

Thanks to our supporters, individual donors, land trust members and all of our conservation partners for making Gathering Waters Conservancy what it is today. Our success would not be possible without your ongoing support and generous contributions of time, energy and money.

Please note that this annual report covers our last fiscal year which ended June 30, 2003.

DONORS, JULY 1, 2002-JUNE 30, 2003

\$5,000 and over

Bob & Anne Bolz Julie Gallagher & Ted Rolfs Alice Godfrey Wendy McCalvy Rudy & Joy Rasin R. Douglas & Sharon Ziegler

\$1,000 - \$4,999

Francis Beidler III Peter Bemis Jerry & Pleasant Frautschi D. J. & Mary Clare Freeman Terry F. & DiAnne Hatch Charles Haubrich John & Colleen Holmbeck Harold Jordahl Walter E. & Stacey Meanwell Manly & Luigi Mumford Roger & Judy Rickard Meagan Yost Bernard C. & Peg Ziegler Joan & Peter Ziegler

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Bruce J. Adreani Todd Ambs Norm Anderson Nancy Aten & Daniel Collins David & Eileen Baldus Andy Baltins David & Natalie Beckwith Bill Biersach Joan & Roger Boerner

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Jack & Marian Bolz

& Craig Berridge Pat & Phil Leavenworth Renay Leone John & Cynthia Lhost Sandy Lott & Bry Wyman Tony Mack Richard & Barbara Marshall Mike McCabe & Marilyn Feil **Emily McKay** Patricia McNew Donna Metzger Paul Neimann Mary Noltze Tony & Darlene Nowak Cynthia Olmstead Dick Olson David Paddock Tom & Pat Paulson Ric Piasecki Brvan Pierce John Edward Porter James Rawson Margaret & Morrie Rhude Marilyn Rinehart Barbara Roberts Keith Rodli George & Jeanette Rogers Ron Rosner Robert & Nancy Rudd

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\$50 to \$99 Mike Ablan James Addis Michael Anderson Richard & Johanna Anderson Gregory Armstrong Jean Batha Jon Becker Robert Benjamin Bill & Ann Beverly Beth Bier Peter Bock Tom & Shaila Bolger Doug Booth Stephen Born Steve Branca Paul Brandt Kerry & Cheryl Brimmer Willis Brown Peter Bundy Henry Bush Gary Casper Jim & Sue Clapp Mary Ellen Close John Coleman Jack Connelly & Terri Connelly Cronk Pat & Charles Cornwell Howard & Susan Cosgrove James Coursey Richard & Jane Dana Paul & Abby DeLong Wes Ebert Ron Eckstein Clem Engen Beth & Mike English Kari Esbensen & Russel Butkiewicz Kristine Euclide Frank & Laura Farwell Nan Fey & Bill Cronon Richard & Lois Finch Ann Freiwald Charles Gohs

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William Adamski Loraine Adkins Kristin & David Alexander Deane & Edith Arny Janet Balster Roger Bannerman Karen Bassler Fran Beach Edie Beguelin Rich & Katie Beilfuss Richard & Gloria Bier Lurton Blassingame

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Tim Filbert

Grants Received

Alliant Energy American Transmission Company Blufflands Alliance Boston Foundation's Echo Rock Fund Eugenie Mayer Bolz Family Foundation Francis Beidler Foundation Greater Milwaukee Foundation's Gerda A. Debelak Fund Lux Foundation

Milwaukee Metropolitan Sewerage District Northeast Wisconsin Audubon Pleasant T. Rowland Foundation **Racine Community** Foundaiton Root Pike Water Initiative Network SC Johnson "Dollars for Doers" The Nature Conservancy West Bend Community Foundation's Ziegler Family Foundation Fund Wisconsin Coastal Management Program Wisconsin Department of Natural Resources

In-Kind Donations

Dana Chabot Chrvsalis Clotho Advanced Media Earth Tech Flagstad's Floral Ground Zero Karl Hassrick Jay Knight John Lhost **Daniel Mortensen** Lew Posekany Quarles & Brady, LLC **Riveredge Nature Center** Jeff Strobel Vandewalle & Associates John Wagner, The Nature Conservancy

Special Land Trust Gifts

\$1,000 and over

Natural Heritage Land Trust Trust for Public Lands Waukesha Land Conservancy

\$500 - \$999

Door County Land Trust Ozaukee Washington Land Trust West Wisconsin Land Trust

\$50 - \$499

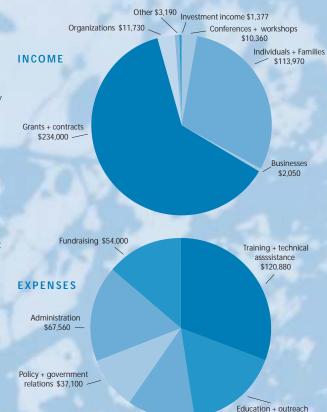
Couderay Waters Regional Land Trust Faye Carney Gehl Land Trust Ice Age Park & Trail Foundation, Inc. Kenosha/Racine Land Trust Lauderdale Lakes Conservancy Muskego Lakes Conservancy Tall Pines Conservancy **Gathering Waters** Conservancy's Land Trust Members Local Land Trusts **Balsam Branch Partnership Baraboo Range Preservation** Association **Bayfield Regional** Conservancy Caledonia Conservancy Cedar Lakes Conservation Foundation Chippewa County Land Conservancy Door County Land Trust Driftless Area Land Conservancy Friends of Milwaukee's Rivers Geneva Lake Conservancy Kenosha/Racine Land Trust Kinnickinnic River Land Trust Lakeland Conservancy Lauderdale Lakes Conservancy Madeline Island Wilderness Preserve Madison Audubon Society Milwaukee Area Land Conservancy Mississippi Valley Conservancy Muskego Lakes Conservancy Natural Heritage Land Trust North Central Conservancy Trust

Northeast Wisconsin Land Trust Northwoods Land Trust. Inc. Ozaukee Washington Land Trust **River Revitalization** Foundation **Riverland Conservancy** Sheboygan Area Land Conservancy Tall Pines Conservancy The Nature Conservancy-Wisconsin Chapter The Prairie Enthusiasts Twin Lakes Conservancy Walworth County Land Conservancy Waukesha Land Conservancy West Wisconsin Land Trust

Non-Profit Conservation Organizations

Organizations American Farmland Trust— Upper Midwest Office Friends of Pheasant Branch Natural Resources Foundation of Wisconsin, Inc. River Alliance of Wisconsin Town of Dunn Trees for Tomorrow Wisconsin Family Forests Wisconsin Metro Audubon Society Wisconsin Wetlands Association

Income and Expenses for Fiscal Year 2002-03 July 1, 2002 – June 30, 2003



\$66.200

The Nature Conservancy partners with Bad River Band to protect 21,300 acres in Wisconsin's largest private land conservation deal!

The Nature Conservancy of Wisconsin recently put together the largest private land conservation deal in state history. An innovative project 2 years in the making, 21,322 acres of forested land in the Chequamegon Bay on Lake Superior are now owned and managed by the Bad River Band of Lake Superior Tribe of Chippewa Indians. The Conservancy negotiated the purchase with landowner Plum Creek while also helping the Bad River Band secure the necessary funding. This project showcases yet another way land trusts are making a difference on Wisconsin's landscape.

"We are pleased to celebrate the Year of Water in Wisconsin by completing this transaction to protect 24 miles of rivers and streams in northern Wisconsin, conserve wildlife habitat, and help maintain the high water quality in the Kakagon/Bad River Sloughs and Chequamegon Bay," said Mary Jean Huston, state director of The Nature Conservancy in Wisconsin.

In addition to the 21,322 acres from Plum Creek, the tribe also purchased 2,366 acres from The Nature Conservancy. The Bad River Reservation consists of approximately 124,060 acres in Northwestern Wisconsin and Madeline Island. This land transaction will put almost onefifth of the total land area within the reservation back into tribal hands.

"Almost since the creation of the Bad River Reservation, the land within the original boundaries has transferred from tribal ownership," said Bad River Tribal Council Chairman Eugene Bigboy. "The heart and soul of any reservation, aside from its people, is its land. This purchase enables the Band to get back precious land that was once thought lost forever."

"The truly innovative part of this deal was how it was financed," said Huston. The Bad River Band needed a way to raise the \$4.5 million necessary to purchase the land from Plum Creek. The Nature Conservancy introduced the tribe to Valerie Red-Horse of Red-Horse Securities, a company which works to better the quality of life



for Native Americans through financial assistance. RHS helped the tribe sell a municipal bond on Wall Street, which generated funds necessary to make the purchase. According to experts in Indian law, this is one of the first times that private financing through a bond has been used to repatriate Native American land.

This deal is the culmination of a long-term relationship between The Nature Conservancy and the Bad River Band. For the past 15 years, they have been working together to protect land in the Kakagon/Bad River Sloughs, the largest and highest quality coastal wetland complex in the Great Lakes ecoregion. The Conservancy also helped the tribe develop its Integrated Resources Management Plan which guides the management of natural resources on tribal land, including the new 23,688 acres.

"This innovative, cutting edge project exemplifies The Nature Conservancy's approach to conservation," said Butch Johnson, a member of the Conservancy's Board of Trustees. "By working closely with diverse partners and striving to work at larger and larger scales, we are able to produce real, tangible results that benefit the people of Wisconsin."

For more information about this project, please contact Cate Harrington at The Nature Conservancy. (608) 251-8140 or charrington@tnc.org. A glimpse of the Bad River, which flows through the land acquired by the Bad River Band.



Stewardship Fund Saved & Celebrated!

Thanks to the hard work and dedication of Wisconsin's land trust community, Governor Doyle vetoed the cuts made to the Knowles-Nelson Stewardship Fund in the Legislature's 2003-2005 biennial budget. This action results in \$60 million each year to preserve Wisconsin's special places. And that was reason to celebrate!

Over 100 people came out to Olin Park in Madison on September 9th to share in the excitement of saving the Stewardship Fund. Glen Davis and Westside Andy entertained while refreshments provided by The Great Dane Brew Pub and Willy Street Co-op were enjoyed by all.

Gathering Waters Conservancy and The Nature Conservancy would like to extend our thanks to co-sponsors 1000 Friends of Wisconsin, Door County Land Trust, Heartlake Conservation Associates, Madison Audubon Society, Natural Heritage Land Trust, North Central Conservancy Trust, River Alliance of Wisconsin, Waukesha Land Conservancy, Wisconsin Conservation Congress, Wisconsin League of Conservation Voters, Wisconsin Wetlands Association, Wisconsin Wildlife Federation, and David Ladd and Emily Earley.



Jonathan Ela, Vicki Posekany & Lew Posekany

Todd & Kirill Holschbach, Derek Johnson, Todd Hanson, Tim Andryk & Vicki Elkin perform the "Theme for the Stewardship Fund"—set to the tune of Gilligan's Island.





Nuria Hernandez, Bud Jordahl, Andrea & Joshua Dearlove and Lisa MacKinnon



Todd Holschbach, Darcy Kind & Peter VanBeek

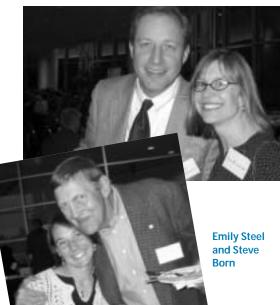
A glimpse of the First Annual Land Conservation Leadership Awards

Thank you to all of our individual, business, organizational sponsors and auction donors. You're generosity helped make our first awards celebration and silent auction a spectacular success!



Emily Earley and Conservationist of the Year, Barbara Frank

Madison Mayor Dave Cieslewicz and Tracy Kuczenski



Gathering Waters Conservancy board member and event co-host Darrell Bazzell and Sonja Newenhouse





GWC Board Member and event co-host Lew Posekany and Governor James Doyle

Tony Korls and Meagan Yost





Kine Torinus of the Ozaukee Washington Land Trust and Denny Caneff of the River Alliance of Wisconsin

A special thank you to our

auction volunteers... Nancy Kendrick Ann Knapstein Rich Storck Mike Ivey Scott Froehlke The University Bookstore ...and other event volunteers... Sean DeKok Dave Clutter Derek Johnson ...we couldn't have done it without you!

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SAVE THE DATE!

Gathering Waters Conservancy and Land Trust Alliance Co-host 2004 Midwest Land Trust Conference

April 23—25 Madison Concourse Hotel

Join us for a weekend filled with field trips, workshops and fun! A great training and networking opportunity for land trust Board, volunteers, staff and those interested in private land conservation. Registration materials will be sent in early 2004. We hope to see you all there!

Gathering Waters Conservancy will celebrate our 10th Birthday on Friday, April 23rd. We hope you will all be able to attend this special event!